

FAX

R.J. Reynolds Tobacco Co.
400 Raritan Center Parkway Suite D
Edison, NJ 08837

Date: 12/03/97

Number of pages including cover sheet:

| | |
|-----------|--|
| To: | Vikisha |
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| | |
| | |
| Phone | |
| Fax Phone | 201-222-0372 |
| CC | Greg Brown Sean Cleerdin Christine Fagan |

| | |
|------------|------------------------------|
| From: | Lanny Wolfe |
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| | |
| | |
| | |
| Phone | 732-225-4774 |
| Fax Phone | 732-417-9076 |
| Voice Mail | 1-800-757-8255 Ext. 48795 |

REMARKS:

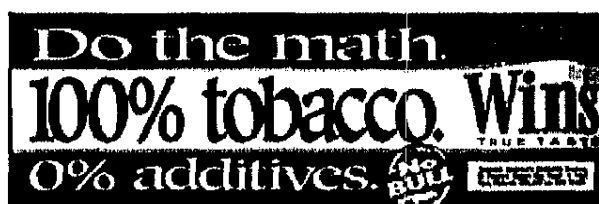
☐ Urgent ☒ For your review ☐ Reply ASAP ☐ Please comment

There will be three promotions in January, 1998: Winston .70 off two pks and Doral \$1.00 off two pks both in high volume accounts and Salem .30 off pk two ctn display for low volume accounts.

Attached is the information you will need to work the January Winston B2G .70 off 2 packs promotion.
Information for the other two promotions will follow.
If you have any questions please let me know.

Thanks,
Lanny

51849 2044



*R.J. Reynolds Tobacco Company
January 1998 National Pack Promotion*

Account: Vikisha Inc. #543805

| | |
|--------------------|---|
| Brand Promotion | Winston 70¢ Off 2 Packs #800008 (4 carton Display) |
|--------------------|---|

Display Packing 2 ctns Winston Box
 2 ctns Winston Lt Box

Displays shipped to retail ➤ Send displays automatically to accounts on attached list beginning week of 12/15/97
 ➤ Complete distribution to displays to at least 80% of accounts on list by 1/5/97
 ➤ Cross out any account that refuses promotion, sign, date, and return list to Lanny Wolfe for payment by 1/12/97.

 Voice Mail 800-757-8255 mail box #48795 if you have any questions.

51849 2045

5NS4B2

WORKPLAN VAP SUBJOBBER TEMPLATE LISTING

 PAGE: 1
 DATE: 97-11-03
 TIME: 10:42 AM

 DIRECT WHSLR : 761406 KLEIN CANDY COMPANY
 INDIRECT WHSLR: 543805 VIKISHA INC.
 TEMPLATE : 800008 80100 WIN JAN .70/2 NO
 TEMPLATE SEQ : 0022
 SALES LEVEL : 12XXXX

| TERR | RETAIL | ACCT | NAME | ADDRESS | CITY | ST | ZIP | QTY | TAX | CHAIN-ID | SUPPLIER | ACCT PHONE # |
|--------|--------|--------|---------------------|-------------------|----------------|----|-------|-----|-----|----------|------------|---------------|
| 122602 | 122622 | 275452 | A&S SMOKE SHOP | 319 AVENUE C | BAYONNE | NJ | 07002 | 1 | | | | (201)858-9638 |
| 133006 | 133024 | 590639 | AVENEL SUPERMARKET | 1008 RAKWAY AVE | AVENEL | NJ | 07001 | 1 | | | 129484KLEI | (908)750-9660 |
| 122101 | 122225 | 454437 | BIND FOODS, INC. | 198 WASHINGTON ST | NORTHVALE | NJ | 07647 | 1 | | | KLEIN | (201)767-3001 |
| 122109 | | 715160 | BORINQVEN CORNER | 1063 WESTSIDE AVE | JERSEY CITY | NJ | 07097 | 1 | | | | (201)434-3993 |
| 122604 | 122624 | 597086 | BROAD NEWS/FOOD | 300 BROAD ST | BLOOMFIELD | NJ | 07003 | 1 | | | | (201)429-7837 |
| 133004 | 133426 | 270415 | BROAD ST. NEWS | 1301 S BROAD ST | TRENTON | NJ | 08610 | 1 | | | | (609)396-6930 |
| 122108 | | 080038 | C & R VARIETY | 1221 NEW YORK AVE | UNION CITY | NJ | 07087 | 1 | | | | (201)866-1574 |
| 122102 | | 420146 | CAROUSEL EXPRESS | 637 KINDERKAMACK | RIVER EDGE | NJ | 07661 | 1 | | | | (201)262-7047 |
| 133407 | 133425 | 590043 | CEDARBROOK LIQUORS | RT. 73 & BLUE ANC | WATERFORD | NJ | 08089 | 1 | | | 80390KLEIN | (609)561-4697 |
| 122101 | 122225 | 453151 | CIRCLE FOOD MART | 9 TENAFLY RD | ENGLEWOOD | NJ | 07631 | 1 | | | KLEIN | (201)894-1652 |
| 122104 | 122620 | 695602 | CITY NEWS | 2988 JOHN F KENNE | JERSEY CITY | NJ | 07306 | 1 | | | | (201)420-0020 |
| 122101 | 122225 | 747220 | DEMAREST STATIONERY | 132 HARDENBURGH A | DEMAREST | NJ | 07627 | 1 | | | | (201)768-0661 |
| 133007 | 133024 | 440535 | E Z BUY FOOD STORE | 244 PLAINFIELD AV | EDISON | NJ | 08817 | 1 | | | 9088193515 | (908)819-3515 |
| 122602 | 122622 | 642857 | EDDY'S WINE & LIQUO | 490 AVENUE C | BAYONNE | NJ | 07002 | 1 | | | KLEIN | (201)339-3390 |
| 122104 | 122620 | 271164 | EXCHANGE PLACE | 10 EXCHANGE PLACE | JERSEY CITY | NJ | 07302 | 1 | | | KLEIN | (201)433-2475 |
| 122104 | 122620 | 638594 | FAMILY CONVENIENCE | 180 KEARNY AVE | KEARNY | NJ | 07032 | 1 | | | | (201)991-5616 |
| 122109 | | 542208 | FILIPINAS GROCERY | 93 BOWER STREET | JERSEY CITY | NJ | 07307 | 1 | | | | (201)792-7072 |
| 122104 | 122620 | 772864 | FIONICK | 22 JOURNAL SQ | JERSEY CITY | NJ | 07306 | 1 | | | | (201)659-8383 |
| 122604 | 122624 | 400943 | FRIENDLY NEWS & FOO | 128 MONTGOMERY ST | BLOOMFIELD | NJ | 07003 | 1 | | | | (973)429-8915 |
| 133004 | 133026 | 228027 | FUJI DELI/NEWS | 4 N BROAD ST | TRENTON | NJ | 08608 | 1 | | | 6093931115 | (609)393-1115 |
| 122603 | 122623 | 464880 | GALA CARD & GIFT | 932 STUYVESANT AV | UNION | NJ | 07083 | 1 | | | KLEIN | (908)687-3812 |
| 133004 | 133026 | 766256 | GARDEN FOOD STORE | 355 APPLGARTH RD | CRANBURY | NJ | 08512 | 1 | | | | (609)395-0905 |
| 122101 | 122225 | 749003 | GARDEN STATE NEWS | 216 OLD TAPPAN RD | OLD TAPPAN | NJ | 07675 | 1 | | | | (201)664-7987 |
| 122602 | 122622 | 275492 | GARDEN STATE NEWS | 454 BROADWAY | BAYONNE | NJ | 07002 | 1 | | | | (201)339-1386 |
| 122104 | 122620 | 607167 | GAYATRI CORP. | 605 HARRISON AVEN | HARRISON | NJ | 07029 | 1 | | | KLEIN | (793)484-061 |
| 122104 | 122620 | 344223 | GOLDEN BEER & LIQUO | 614 HARRISON AVE | HARRISON | NJ | 07029 | 1 | | | KLEIN | (793)483-8322 |
| 122104 | 122620 | 056906 | HANY'S DELI CORP | 56 BOWERS ST | JERSEY CITY | NJ | 07307 | 1 | | | | (201)798-8043 |
| 133006 | 133024 | 402080 | HILLTOP CARD | 1530 OAK TREE RD | ISELIN | NJ | 08830 | 1 | | | | (908)494-6177 |
| 122103 | 122628 | 738726 | HOLLYWOOD DELI | 1212 WASHINGTON S | HOBOKEN | NJ | 07030 | 1 | | | | (201)222-0576 |
| 122102 | | 623322 | IN & OUT CONVENIENC | 87 ATLANTIC ST | HACKENSACK | NJ | 07601 | 1 | | | | (201)343-8604 |
| 122104 | 122620 | 489758 | JAYDIN GIFT | 467 LYONS PLAZA | NEWARK | NJ | 07112 | 1 | | | KLEIN | (793)923-9012 |
| 133002 | 133023 | 686832 | JERSEY PRIDE | 642 NEWMAN SPRING | LINCROFT | NJ | 07738 | 1 | | | | (908)758-8989 |
| 122605 | 122625 | 716271 | JLN FAMILY FARMS IN | 1012 GOFFLE RD | HAWTHORNE | NJ | 07506 | 1 | | | | (201)238-9151 |
| 122103 | 122628 | 354548 | JUNIOR MINI MARKET | 1516 KENNEDY BLVD | UNION CITY | NJ | 07087 | 1 | | | | (201)863-4483 |
| 122104 | 122620 | 655004 | JUNIOR'S MINI MART | 451 453 ST. PAUL | JERSEY CITY | NJ | 07306 | 1 | | | KLEIN | (201)222-0366 |
| 122107 | | 475894 | K. C. NEWS | 14 COMMERCE ST | NEWARK | NJ | 07102 | 1 | | | KLEIN | (201)733-3413 |
| 122101 | 122225 | 541255 | KADISHNA, INC. | 69 W PALISADE AVE | ENGLEWOOD | NJ | 07631 | 1 | | | KLEIN | (201)894-0507 |
| 133008 | 133025 | 462385 | KRAUSZER'S #8 | 312 PARSIPPANY RD | PARSIPPANY | NJ | 07054 | 1 | | | | (201)515-3451 |
| 122605 | 122625 | 400698 | KRAUSZERS #243 | 579 POMPTON AVE | CEDAR GROVE | NJ | 07009 | 1 | | | | (201)239-7277 |
| 133006 | 133029 | 662429 | KRAUSZERS/MIRSHIL I | 317 BROAD ST | MATAWAN | NJ | 07747 | 1 | | | KLEIN | (908)290-1711 |
| 122102 | 122226 | 472661 | LINCOLN STATIONERY | 95A LINCOLN AVE | FAIR LAWN | NJ | 07410 | 1 | | | KLEIN | (201)427-9668 |
| 133007 | 133027 | 432586 | LIQUOR CITY | 1345 US HIGHWAY 1 | NORTH BRUNSWIC | NJ | 08902 | 1 | | | 9085454411 | (908)545-4411 |

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DIRECT WHSLR : 761406 KLEIN CANDY COMPANY
 INDIRECT WHSLR: 543805 VIKISHA INC.
 TEMPLATE : 800008 80100 WIN JAN .70/2 NO
 TEMPLATE SEQ : 0022
 SALES LEVEL : 12XXXX

| TERR | RETAIL | ACCT | NAME | ADDRESS | CITY | ST | ZIP | QTY | TAX | CHAIN-ID | SUPPLIER | ACCT PHONE # |
|--------|--------|--------|----------------------|-------------------|----------------|----|-------|-----|-----|----------|------------|---------------|
| 133006 | 133029 | 450129 | LONDON NEWS TA SHOP | 499 ERNSTON RD | PARLIN | NJ | 08859 | 1 | | | KLEIN | (908)525-2920 |
| 122104 | 122620 | 385276 | LUCKY BILL'S | 2720 JOHN F KENNE | JERSEY CITY | NJ | 07306 | 1 | | | KLEIN | (201)434-6799 |
| 122603 | 122623 | 488073 | MARINA NEWS, INC. | 1000 STUYVESANT A | UNION | NJ | 07083 | 1 | | | | (908)688-7359 |
| 122101 | 122225 | 268010 | MR. K'S STATIONARY | 1376 QUEEN ANNE R | TEANECK | NJ | 07666 | 1 | | | KLEIN | (201)833-0949 |
| 122103 | 122628 | 472027 | NATIONAL FOOD STORE | 40A MEADOWLANDS P | SECAUCUS | NJ | 07094 | 1 | | | | (201)866-3417 |
| 122604 | 122624 | 840087 | NEW WAY MARKET | 140 FRANKLIN ST | BLOOMFIELD | NJ | 07003 | 1 | | | KLEIN | (201)429-1007 |
| 122603 | | 291071 | NEWS SHOP | 400 N BROAD ST | ELIZABETH | NJ | 07208 | 1 | | | KLEIN | (908)355-6229 |
| 122102 | 122226 | 450148 | NICK'S GROCERY | 234 MAIN ST | HACKENSACK | NJ | 07601 | 1 | | | KLEIN | (201)343-2022 |
| 122102 | 122226 | 652812 | NICKS QUICK SHOP | 183 BOULEVARD | HASBROUCK HEIG | NJ | 07604 | 1 | | | KLEIN | (201)288-3333 |
| 122603 | 122623 | 633074 | NJ BARGAIN | 435 MORRIS AVE | ELIZABETH | NJ | 07208 | 1 | | | KLEIN | (908)354-0601 |
| 122104 | 122620 | 642635 | ONE STOP LIQUOR/DEL | 592 RIDGE RD | NORTH ARLINGTO | NJ | 07031 | 1 | | | | (201)991-6767 |
| 122404 | 122229 | 288817 | PATEL CANDY STORE | 736 W 181ST ST | NEW YORK | NY | 10033 | 1 | | | | (212)923-2439 |
| 122108 | | 276324 | PEREZ GROCERY | 6201 PARK AVE | WEST NEW YORK | NJ | 07093 | 1 | | | | (201)854-9551 |
| 122107 | | 401015 | PIONEER LIQUORS | 652 JORALEMON ST | BELLEVILLE | NJ | 07109 | 1 | | | 378780KLEI | (201)759-2435 |
| 133006 | 133029 | 728312 | PURVI CONVEN. INC | 9 LAURENCE PKY | LAURENCE HARBO | NJ | 08879 | 2 | | | 5663530 | (908)566-3530 |
| 122103 | 122628 | 748623 | QUICK MART | 222 BERGEN BLVD | FAIRVIEW | NJ | 07022 | 1 | | | | (201)943-3050 |
| 133402 | 133423 | 694603 | QUICK PLUS | 744 E COMMERCE ST | BRIDGETON | NJ | 08302 | 1 | | | 971333 | (609)455-0202 |
| 122102 | 122226 | 319324 | QUICK SHOP FOOD STOR | 264 MAIN ST | NEW MILFORD | NJ | 07646 | 1 | | | KLEIN | (201)599-0258 |
| 133006 | 133024 | 336462 | R&J CORP.T/AKRAUSZE | 683 FLORIDA GROVE | PERTH AMBOY | NJ | 08861 | 1 | | | KLEIN | (908)636-4950 |
| 122104 | 122620 | 516978 | RAD PRAHAS NEWS | 110 NEWARK AVE | JERSEY CITY | NJ | 07302 | 1 | | | | (201)433-4919 |
| 122103 | 122628 | 547401 | RAGUV DISCOUNT | 6905 BERGENLINE A | GUTTENBERG | NJ | 07093 | 1 | | | | (201)854-6292 |
| 122103 | 122628 | 704122 | REHMAN DELI & GROC. | 4306 KENNEDY BLVD | UNION CITY | NJ | 07087 | 1 | | | | (201)863-8146 |
| 122104 | | 273029 | ROSEMARY CONF | 507 HARRISON AVE | HARRISON | NJ | 07029 | 1 | | | KLEIN | (201)481-9661 |
| 122603 | | 740683 | RUPA FOOD STORE INC | 319 ROSELLE ST | LINDEN | NJ | 07036 | 1 | | | | (908)925-6482 |
| 122105 | | 674101 | SANA INTL GROC. | 1209 TEANECK ST. | TEANECK | NJ | 07666 | 1 | | | | (201)833-0116 |
| 122104 | 122620 | 414036 | SHOPPER'S EXPRESS | 879-883 FRANKLIN | NEWARK | NJ | 07107 | 1 | | | | (793)483-0124 |
| 122101 | 122225 | 328815 | SHOPPERS EXPRESS | 62 W CHURCH ST | BERGENFIELD | NJ | 07621 | 1 | | | KLEIN | (201)387-9537 |
| 122604 | 122624 | 407896 | SHOPPERS EXPRESS | 155 ROSELAND AVE | CALDWELL | NJ | 07006 | 1 | | | KLEIN | (973)403-1059 |
| 122102 | 122226 | 397647 | SHOPPERS EXPRESS | 300 WASHINGTON AV | BELLEVILLE | NJ | 07109 | 1 | | | KLEIN | (201)751-1438 |
| 122605 | 122625 | 690537 | SHOPPERS LIQUOR | 744 HAMBURG TPKE | POMPTON LAKES | NJ | 07442 | 1 | | | | (201)835-8887 |
| 122109 | | 718954 | SHVE INC | 871 BERGEN AVE | JERSEY CITY | NJ | 07306 | 1 | | | | (201)032-0100 |
| 133007 | 133029 | 763921 | SPOTSWOOD LIQUOR | 75 OLD STAGE RD | SPOTSWOOD | NJ | 08884 | 1 | | | 9082513030 | (908)251-3030 |
| 122102 | 122226 | 273731 | SQUARE R&S INC. | 28 WILSEY SQ | RIDGEMOOD | NJ | 07450 | 1 | | | KLEIN | (201)444-7728 |
| 122104 | 122620 | 642660 | STARLITE VARIETY | 252 CENTRAL AVE | JERSEY CITY | NJ | 07307 | 1 | | | | (201)653-4097 |
| 122104 | 122620 | 274299 | STATE NEWS | 3000 JOHN F KENNE | JERSEY CITY | NJ | 07306 | 1 | | | | (201)653-4439 |
| 122103 | 122628 | 739777 | SUPER SHOP | 626 RIDGE RD | LYNDHURST | NJ | 07071 | 1 | | | | (201)460-8044 |
| 122603 | 122623 | 057585 | SUPER VALUE LIQUOR | 33 S BROAD ST | ELIZABETH | NJ | 07202 | 1 | | | KLEIN | (908)289-0890 |
| 122104 | 122620 | 956548 | THE DEPOT | 30-107 MALL DRIVE | JERSEY CITY | NJ | 07310 | 1 | | | | (201)626-5050 |
| 122603 | 122623 | 772677 | THE PIPE SHOP | 62 E MILTON AVE | RAHWAY | NJ | 07065 | 1 | | | | (908)382-5944 |
| 122101 | 122225 | 400304 | TOWN STATIONARY | 386 BROAD AVE | LEONIA | NJ | 07605 | 1 | | | KLEIN | (201)585-8532 |
| 122108 | | 876671 | UNION CITY NEWS | 3202 BERGENLINE A | UNION CITY | NJ | 07087 | 1 | | | | (201)865-5834 |
| 122103 | 122628 | 585447 | UPTOWN NEWS | 1315 WASHINGTON S | HOBOKEN | NJ | 07030 | 1 | | | | (201)659-3349 |
| 122604 | 122624 | 033165 | VALLEY SWEET SHOP | 6 S VALLEY RD | WEST ORANGE | NJ | 07052 | 1 | | | | (201)731-7236 |

PAGE: 3
DATE: 97-11-03
TIME: 10:42 AM

WORKPLAN VAP SUBJODDER TEMPLATE LISTING

DIRECT WHSLR : 761406 KLEIN CANDY COMPANY
INDIRECT WHSLR: 543805 VIKISHA INC.
TEMPLATE SEQ : 0022
SALES LEVEL : 12XXXX

| TERM | RETAIL | ACCT | NAME | ADDRESS | CITY | ST | ZIP | QTY | TAX | CHAIN-ID | SUPPLIER | ACCT PHONE # |
|--------|--------|--------|--------------------|-------------------|------------------|----|-------|-----|-----|-----------|----------|---------------|
| 122602 | | 661333 | VIRAGE GROC INC | 280 MORNINGSTAR R | STATEN ISLAND | NY | 10303 | 1 | | | | (718)816-5285 |
| 122603 | 122623 | 964414 | VIRAM CORPORATION | 827 ELIZABETH AVE | ELIZABETH | NJ | 07201 | 1 | | | | (908)351-3222 |
| 122102 | 122226 | 401020 | WARM WISHES | 123 UNION AVE | BELLEVILLE | NJ | 07109 | 1 | | | KLEIN | (201)751-0595 |
| 122603 | 122623 | 036188 | WESTFIELD MINIMART | 301 SOUTH AVE E | WESTFIELD | NJ | 07090 | 1 | | | | (908)654-7530 |
| 133003 | 133024 | 401995 | 7-11 #11455 | 1265 SAINT GEORGE | COLONIA | NJ | 07067 | 1 | | 0001-0402 | | (908)636-7631 |
| 133003 | 133028 | 772366 | 7-11 #20848 | 15 US HIGHWAY 22 | GREEN BROOK | NJ | 08812 | 1 | | 0001-0402 | | (908)968-8836 |
| 133003 | 133028 | 057595 | 7-11 #24608 | 2351 PLAINFIELD A | SOUTH PLAINFIELD | NJ | 07080 | 1 | | 0001-0402 | 7543541 | (908)754-3541 |
| 133408 | 133428 | 494422 | 7-11 #26879 | 7800 MAPLE AVE | MERCHANTVILLE | NJ | 08109 | 1 | | 0001-0402 | | (609)665-7102 |

PAGE BREAK TOTAL ACCOUNTS 93 TOTAL QUANTITY 94

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PAGE: 5
DATE: 97-11-03
TIME: 10:42 AM

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DIRECT WHSLR   : 761406 KLEIN CANDY COMPANY
INDIRECT WHSLR: 714335 JAY DISTRIBUTORS
TEMPLATE      : 800008 80100 WIN JAN .70/2 NO
TEMPLATE SEQ  : 0022
SALES LEVEL   : 12XXXX

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| TERR | RETAIL | ACCT | NAME | ADDRESS | CITY | ST | ZIP | QTY | TAX | CHAIN-ID | SUPPLIER | ACCT PHONE # |
|--------|--------|--------|---------------------------|-------------------------------|----------------|----|-------|-----|-----|----------|----------|----------------|
| 122403 | 122227 | 599620 | ADC NEWSSTAND CORP. | 2 W 33RD ST | NEW YORK | NY | 10001 | 1 | | | 2034 | (212) 279-8434 |
| 122403 | 122227 | 287208 | C.A.S.STATIONERY IN | 1 PENN PLZ | NEW YORK | NY | 10119 | 1 | | | | (212) 564-7979 |
| 122101 | 122225 | 592107 | FOODMART USA III | 63 9W NORTH | PIERMONT | NY | 10968 | 1 | | | | (914) 365-3064 |
| | | 647979 | Pakam | 77 Warren St., NY | 100007 | | | 20 | | | | |
| | | 049957 | Pakam | 323 W. 39th St., NY | 10018 | | | 13 | | | | |
| | | 725716 | Bengal | 1024 Coney Is. Ave., Brooklyn | | | | 6 | | | | |
| | | | PAGE BREAK TOTAL ACCOUNTS | 3 | TOTAL QUANTITY | | | | | | | |

***** END OF REPORT FOR PROMOTION 800008 *****

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RJR 1998 PROMOTION CALENDAR

| | | | |
|--|---|---|--|
| Value Added Promotion Start Date 12/15/97 End Date 1/12/98 Winston .70 off two pks for high volume accounts. Tear tape product delivered 12/15/97 3.50 per ctn off invoice. | Value Added Promotion Start Date 1/19/98 End Date 2/16/98 Camel B2G1F | Value Added Promotion Start Date 3/2/98 End Date 3/30/98 Winston B2G1F | Value Added Promotion Start Date _____ End Date _____ |
| DPC Promotion Start Date 12/29/97 End Date 1/29/98 Two ctn Salem Kg .30 off pk display for low volume accounts Reg product delivered 12/29/97 Black line and sticker .30 off | DPC Promotion Start Date 1/26/98 End Date 2/23/98 Winston Box/Lt Box two ctn display for low volume accounts Reg product delivered 1/26/98 Black line and sticker .30 off | DPC Promotion Start Date 2/23/98 End Date 3/23/98 Two ctn Salem Lts .30 off pk display for low volume accounts Reg product delivered 2/23/98 Black line and sticker .30 off | DPC Promotion Start Date _____ End Date _____ |
| Value Added Promotion Start Date 1/5/98 End Date 2/2/98 Doral \$1.00 off two packs for high volume accounts. Tear tape product delivered 1/5/98 \$5.00 per ctn off invoice. | Value Added Promotion Start Date 2/2/98 End Date 3/2/98 Some acnts get Doral B2G1F Other accounts get Doral B1G1F | Value Added Promotion Start Date _____ End Date _____ | Value Added Promotion Start Date _____ End Date _____ |
| Other Programs Start Date _____ End Date _____ | Other Programs Start Date _____ End Date _____ | Other Programs Start Date _____ End Date _____ | Other Programs Start Date _____ End Date _____ |

All promotions should be packed in shipper before sending to retail accounts.

RJR Manager _____

Voice Mail # _____

0502 6815

1ST98CAL.XLS

12/3/97

TRANSMIT CONFIRMATION REPORT

| | | | |
|-------------|---|---------------------|------------|
| NO. | : | 016 | |
| RECEIVER | : | | 2012220372 |
| TRANSMITTER | : | R.J.REYNOLDS TOB 12 | |
| DATE | : | DEC 03'97 | 16:56 |
| DURATION | : | 04'00 | |
| MODE | : | STD | |
| PAGES | : | 07 | |
| RESULT | : | OK | |

51849 2051